

Lori Graf

Chief Executive Officer, Maryland Building Industry Association

Lori Graf currently serves at the Chief Executive Officer of the Maryland Building Industry Association. Lori had been with the Home Builders Association of Maryland since 2007 until she facilitated the merger of HBAM with the Maryland National Capital Building Industry Association in 2014 to form the Maryland Building Industry Association. She served as the trade association's Chief Operating Officer from 2007 until 2012 where she was responsible for a developing and managing an annual budget of over 2 million and complete HR management for a staff of 12. In January 2013, Lori assumed the role of Acting Executive Chief Executive Officer of HBAM. During her tenure, the association saw an increase in membership and territory and achieved a balanced budget for the first time in four years.

In September 2014, Lori was appointed as the CEO of the newly formed Maryland Building Industry Association. In this roll, Lori oversees an organization that is made up of 1150 member companies and comprises 85% of Maryland. The association's goal is to advocate for the building industry with a commitment to maximizing business opportunities for its members while working to promote a positive image and to serve as a resource to its members and to the public at large

Prior to joining HBAM, Lori was the Director of Operations at the Democratic Legislative Campaign Committee in Washington, D.C. She received her Masters in Business Administration from Johns Hopkins University and an undergraduate degree in Business Administration from Salisbury University. She is also a graduate of Leadership Maryland (class of 2018).