

# Certified New Homes Sales Professional (CSP)

- Master the critical path to successful selling from greeting to closing.
- Gain a broad understanding of the home building business.
- Learn home construction, financial, and legal aspects of new home sales.
- Counts for a maximum of 10 elective credits towards the MIRM and CSP designations.

Date: October 26, 27, 28, 2010 (3-day course required)  
Location: HBAM, 7127 Ambassador Road, Suite 150, Baltimore, MD 21244  
Time: 8:30 AM to 5:00 PM  
Cost: Members: \$275.00 Non-Members: \$325.00

Continental Breakfast & Lunch Included!

Register Here >

Registration Fee: \$275.00 per person (HBAM Members only)  
\$325.00 per person

Name of Attendee: \_\_\_\_\_ Total \$ \_\_\_\_\_

Company: \_\_\_\_\_

Address: \_\_\_\_\_

Zip: \_\_\_\_\_ Type of Payment: \_\_\_\_\_ Visa \_\_\_\_\_ M/Card \_\_\_\_\_ Am.Express \_\_\_\_\_ Check

Card No. \_\_\_\_\_ Expires \_\_\_\_/\_\_\_\_

Bill zip for card: \_\_\_\_\_ Name on card: \_\_\_\_\_

Email: \_\_\_\_\_ Phone Number: \_\_\_\_\_

Please fax the completed registration form to Vickie Martin at 410-265-6529.  
No cancellations or refunds!